

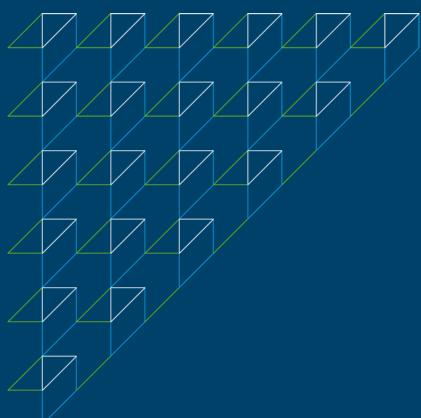
# Weekly Stock Market Ownership and Trading Activity Report

**Market Reports** 

Week Ending 24 October 2019



# Definitions



# Monthly Stock Market Ownership and Trading Activity Report



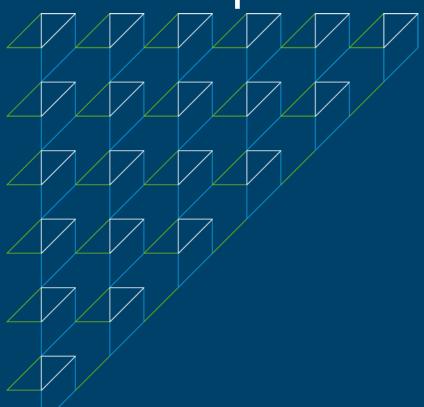
#### **Definitions**

Nationality	Investor Type	Description
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Saaai	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Individuals*	GCC natural person
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents & Others	Investors with a valid residency permit (Iqama) and others (excluding SWAP, QFIs, DPM & Strategic Investors).
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Investors	A foreign legal entity that aims to own a strategic shareholding in listed companies.
*Nomu-Parallel Market Individual	Individuals who fulfill any of the following: - Conducted transactions not less than SAR 4	0m, and not less than 10 transaction in each quarter during last 12 months.

Investors

- Have an average portfolio size of SAR 5m for the preceding 12 months
- Worked for at least 3 years in financial sectors.
- Hold General Securities Qualification Certificate which is recognized by the Authority.
- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

# Main Market - Value Traded & Ownership Breakdown





## Value Traded (by Nationality and Investor Type)

#### Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys % of Total Sells SAR (% Buy - % Sell) (Buy - Sell) Individuals: Retail 5.273.523.806 38.69% 5.830.194.079 42.78% -556.670.273 -4.08% **HNWIs** 3,370,704,749 24.73% 3,308,454,273 24.27% 62,250,475 0.46% **IPIs** 4.62% 506,141,577 3.71% 123,267,292 0.90% 629,408,870 Individual DPMs 192.490.624 1.41% 91.566.511 0.67% 100.924.113 0.74% Sub Total (Individuals) 9.466.128.048 69.45% 9.736.356.441 71.44% -270.228.393 -1.98% Institutions: Saudi 6.12% 8.31% -297.898.899 -2.19% Corporates 834.672.643 1.132.571.542 **Mutual Funds** 507.587.696 3.72% 736.904.063 5.41% -229.316.367 -1.68% GRE's 2,838,551 0.02% 0 0.00% 2,838,551 0.02% Institution DPMs 174.773.568 1.28% 903.795.276 6.63% -729.021.708 -5.35% Sub Total (Institutions) 1,519,872,458 11.15% 2,773,270,881 20.35% -1.253.398.423 -9.20% Total Saudi Investors 10,986,000,506 80.60% 12,509,627,321 91.78% -1,523,626,816 -11.18% Individuals 58.691.489 0.43% 35.436.157 0.26% 23.255.331 0.17% 282,843,078 2.08% 137,304,393 1.01% 145,538,685 1.07% Institutions GCC GCC DPMs 1.019.457 0.01% 191.894 0.00% 827.563 0.01% Total GCC Investors 342.554.024 2.51% 172.932.444 1.27% 169.621.580 1.24% **SWAP Holders** 52,034,458 0.38% 23,190,696 0.17% 28,843,762 0.21% Foreign Residents & Others 153.977.727 1.13% 161.302.392 1.18% -7.324.665 -0.05% **QFIs** 2,094,961,068 15.37% 762,377,421 5.59% 1,332,583,647 9.78% **Foreign** Foreign DPMs 35.704 0.00% 133.210 0.00% -97.507 0.00% 0 0.00% 0 Strategic Investor 0.00% 0 0.00% 2,301,008,956 Total Foreign Investors 16.88% 947,003,720 6.95% 1,354,005,236 9.93% **Grand Total** 13,629,563,485 13,629,563,485 100.00% 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)			
Institutional	4,772,665,715	35.02%	4,294,176,583	31.51%	478,489,132	3.51%			
Non-Institutional	8,856,897,770	64.98%	9,335,386,902	68.49%	-478,489,132	-3.51%			
Grand Total	13,629,563,485	100.00%	13,629,563,485	100.00%					

#### **Definitions**

#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



# Ownership Value (by Nationality and Investor Type)

#### Main Market Ownership Breakdown - By Nationality and Investor Type **Weekly Change** As of 17 October 2019 As of 24 October 2019 **Nationality** Investor Type Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (SAR) (SAR) (%) (%) (SAR) (%) Individuals: Retail 68,806,116,620 3.82% 71,542,106,792 3.85% 2,735,990,172 0.03% 4,545,844,623 **HNWIs** 139,306,169,586 7.73% 143,852,014,209 7.74% 0.01% **IPIs** 250.162.245.436 13.88% 259.772.364.647 13.98% 9.610.119.211 0.09% Individual DPMs 4.220.126.004 0.23% 4.396.029.013 0.24% 175.903.009 0.00% Sub Total (Individuals) 462,494,657,646 25.66% 479,562,514,661 25.80% 17,067,857,015 0.14% Institutions: Saudi Corporates 320.125.799.409 17.76% 330.774.609.366 17.80% 10.648.809.957 0.03% **Mutual Funds** 180.249.658.083 10.00% 188.097.412.992 10.12% 7.847.754.909 0.12% GRE's 616,541,892,051 34.21% 628,254,690,081 33.80% 11,712,798,029 -0.41% Institution DPMs 30.941.988.052 1.72% 30.690.847.877 1.65% -251.140.175 -0.07% 63.37% Sub Total (Institutions) 1,147,859,337,595 63.69% 1,177,817,560,316 29,958,222,721 -0.33% Total Saudi Investors 47,026,079,736 1,610,353,995,241 89.36% 1,657,380,074,977 89.17% -0.19% Individuals 2.241.702.702 0.12% 2.295.162.413 0.12% 53.459.711 0.00% Institutions 30.753.589.353 1.71% 32.093.436.164 1.73% 1.339.846.812 0.02% **GCC** GCC DPMs 542,902,052 0.03% 0.03% 21,579,289 0.00% 564,481,341 Total GCC Investors 33.538.194.107 1.86% 34.953.079.918 1.88% 1.414.885.811 0.02% **SWAP Holders** 2,950,459,955 0.16% 3,091,508,308 0.17% 141,048,352 0.00% 0.84% 0.02% Foreign Residents & Others 15.050.704.476 15.864.023.088 0.85% 813.318.612 **QFIs** 101,669,777,153 5.64% 106,623,747,261 5.74% 4,953,970,108 0.09% **Foreign** Foreign DPMs 15.809.956 0.00% 16.548.708 0.00% 738.751 0.00% 2.14% 2.19% 2,179,404,578 0.05% Strategic Investor 38.540.579.662 40.719.984.240 8,088,480,402 Total Foreign Investors 158,227,331,203 8.78% 166,315,811,605 8.95% 0.17% **Grand Total** 1,802,119,520,551 100.00% 1,858,648,966,500 56,529,445,949 100.00%



#### Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 17 October 2019		As of 24 October 2019		Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)				
Institutional	1,586,463,435,047	88.03%	1,635,313,726,706	87.98%	48,850,291,659	-0.05%				
Non-Institutional	215,656,085,504	11.97%	223,335,239,794	12.02%	7,679,154,290	0.05%				
<b>Grand Total</b>	1,802,119,520,551	100.00%	1,858,648,966,500	100.00%	56,529,445,949					

#### **Definitions**

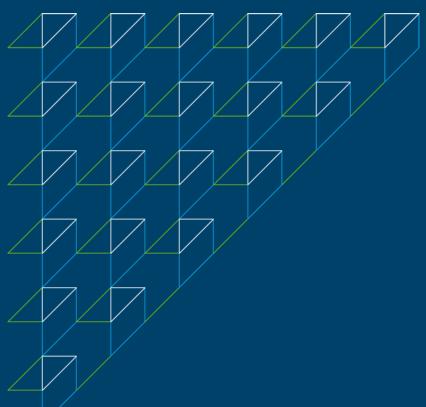
#### Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Nomu-Parallel Market - Value Traded & Ownership Breakdown



# Weekly Report – Nomu-Parallel Market



# Value Traded (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	Buy		Sel	I	Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell	
	Individuals	33,204,831	93.49%	26,710,052	75.21%	6,494,779	18.29%	
Coudi	Corporates	686,705	1.93%	3,681,754	10.37%	-2,995,049	-8.43%	
Saudi	Institution	239,980	0.68%	666,512	1.88%	-426,532	-1.20%	
	Total Saudi Investors	34,131,516	96.10%	31,058,318	87.45%	3,073,198	8.65%	
	Individuals	0	0.00%	0	0.00%	0	0.00%	
GCC	Institutions	0	0.00%	1,878,577	5.29%	-1,878,577	-5.29%	
	Total GCC Investors	0	0.00%	1,878,577	5.29%	-1,878,577	-5.29%	
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%	
Familian	Foreign Residents	1,383,719	3.90%	1,250,739	3.52%	132,980	0.37%	
Foreign	QFIs	0	0.00%	1,327,602	3.74%	-1,327,602	-3.74%	
	Total Foreign Investors	1,383,719	3.90%	2,578,340	7.26%	-1,194,621	-3.36%	
Frand T	otal	35,515,235	100.00%	35,515,235	100.00%			
Nomu-Pa	rallel Market Value	Гraded Break	down - By Inv	estor Classific	cation			
Investor Classification		Bu	Buy		Sell		Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Se	

#### Institutional:

Institutional

Non-Institutional

**Grand Total** 

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

2.61%

97.39%

100.00%

7,554,445

27,960,790

35,515,235

21.27%

78.73%

100.00%

-6,627,760

6,627,760

-18.66%

18.66%

#### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

926,685

34,588,550

35,515,235

# Weekly Report – Nomu-Parallel Market



# Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 17 October 2019		As of 24 October 2019		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
	Individuals	3,249,274,155	93.48%	3,415,416,102	93.74%	166,141,947	0.26%	
0	Corporates	141,268,741	4.06%	142,521,780	3.91%	1,253,038	-0.15%	
Saudi	Institution	49,696,249	1.43%	49,589,625	1.36%	-106,624	-0.07%	
	Total Saudi Investors	3,440,239,146	98.98%	3,607,527,507	99.01%	167,288,361	0.04%	
	Individuals	0	0.00%	0	0.00%	0	0.00%	
GCC	Institutions	13,441,883	0.39%	12,621,280	0.35%	-820,603	-0.04%	
	Total GCC Investors	13,441,883	0.39%	12,621,280	0.35%	-820,603	-0.04%	
	SWAP Holders	167,284	0.00%	184,687	0.01%	17,403	0.00%	
Familian	Foreign Residents	6,020,099	0.17%	7,531,686	0.21%	1,511,587	0.03%	
Foreign	QFIs	15,920,498	0.46%	15,599,352	0.43%	-321,146	-0.03%	
	Total Foreign Investors	22,107,882	0.64%	23,315,725	0.64%	1,207,843	0.00%	
Grand T	otal	3,475,788,910	100.00%	3,643,464,512	100.00%	167,675,602		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
	As of 17 October 2019		As of 24 October 2019		Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)		
Institutional	220,494,655	6.34%	220,516,723	6.05%		22,068	-0.29%		
Non-Institutional	3,255,294,255	93.66%	3,422,947,789	93.95%		167,653,534	0.29%		
Grand Total	3,475,788,910	100.00%	3,643,464,512	100.00%		167,675,602			

#### Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

#### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



