

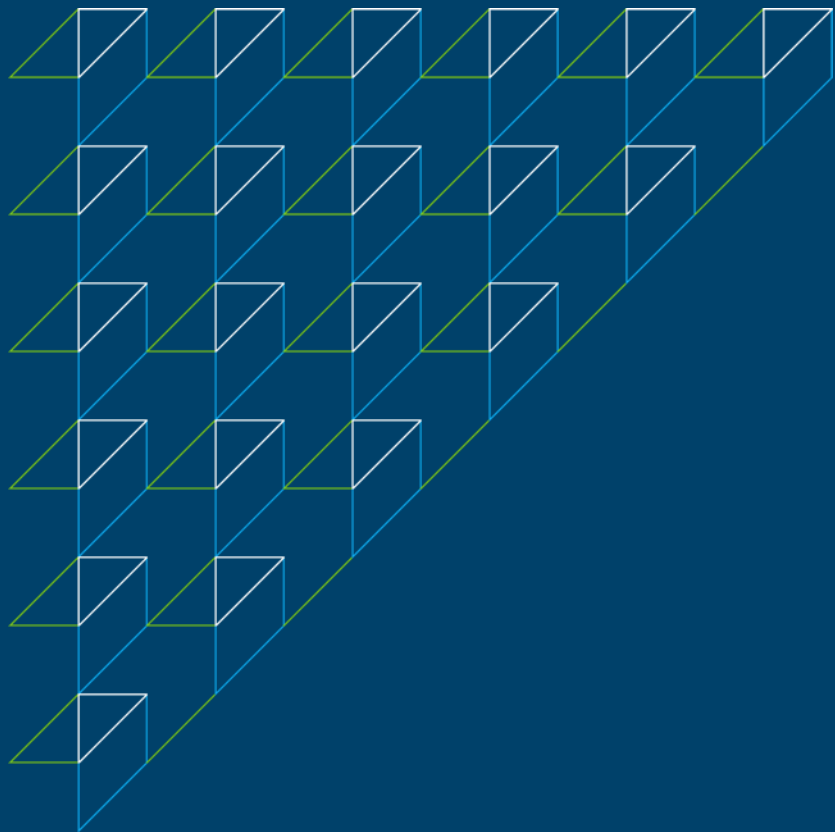
# Monthly Stock Market Ownership and Trading Activity Report

Market Reports

Month Ending 31 December 2018



# Definitions



# Monthly Stock Market Ownership and Trading Activity Report

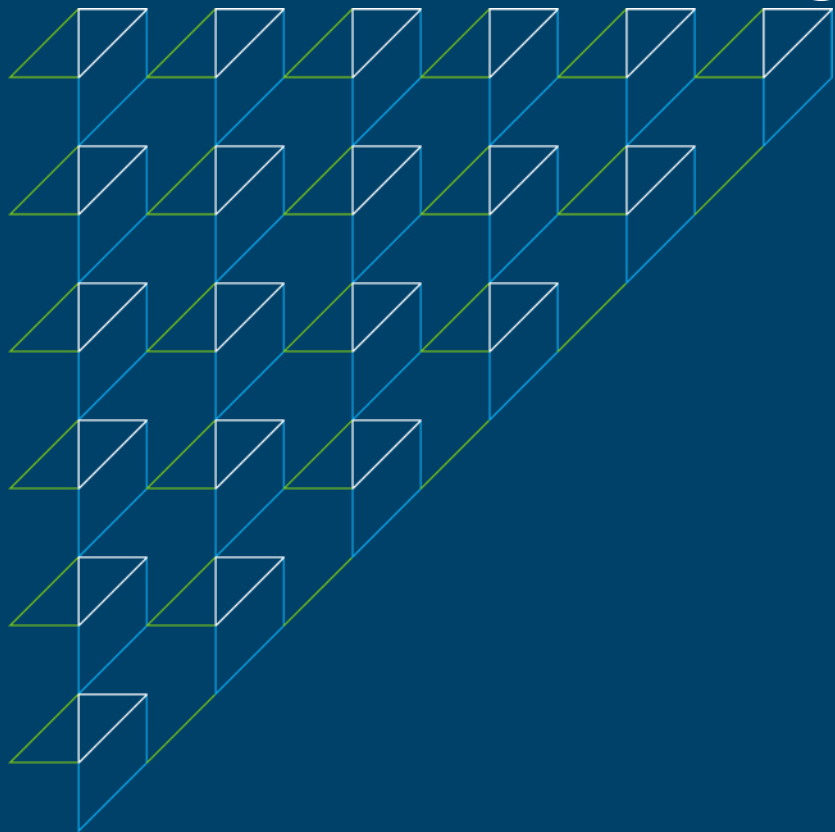
## Definitions

Nationality	Investor Type	Description
Saudi	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
GCC	- Government Related Entities (GRES)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Individuals*	GCC natural person
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.
	NRFI	Non-Resident Foreign Investors in accordance with the Guidance Note for the investment of Non- Resident Foreigners in Parallel Market

\*Nomu-Parallel Market Individual Investors

- Individuals who fulfill any of the following:
- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
  - Have an average portfolio size of SAR 5m for the preceding 12 months
  - Worked for at least 3 years in financial sectors.
  - Hold General Securities Qualification Certificate which is recognized by the Authority.
  - Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

# Main Market - Highlights

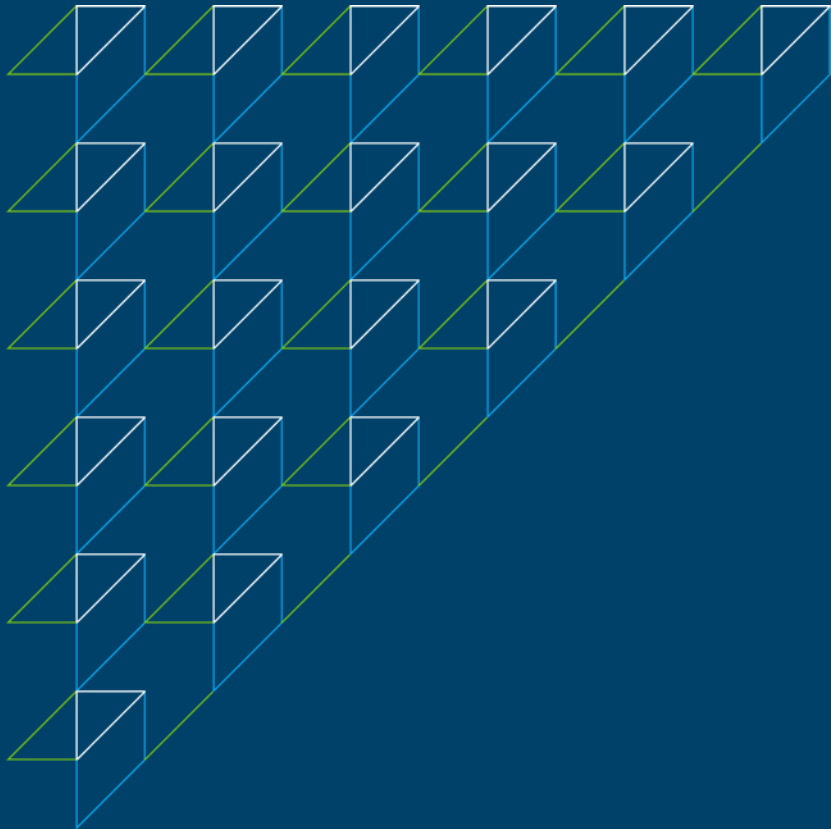


The total value of shares traded for the month ending 31 December 2018 amounted to SAR 60.14 billion, decreasing by 3.28% over the previous month; while total stock market capitalization reached SAR 1,858.54 billion at the end of this period, increasing by 1.99% over the previous month.

- ▶ The total value of shares purchased by “Saudi Investors” during this period amounted to SAR 55.62 billion representing 92.47% of total buying activity, and sales of SAR 55.59 billion representing 92.43% of total selling activity. Total ownership of “Saudi Investors” stood at 93.35% of total market capitalization as of 31 December 2018, representing an increase of 0.02% from the previous month.
- ▶ The total value of shares purchased by “GCC Investors” during this period amounted to SAR 1.03 billion representing 1.72% of total buying activity, and sales of SAR 1.26 billion representing 2.09% of total selling activity. Total ownership of “GCC Investors” stood at 1.98% of total market capitalization as of 31 December 2018, representing a decrease of 0.03% from the previous month.
- ▶ The total value of shares purchased by “Foreign Investors” during this period amounted to SAR 3.49 billion representing 5.81% of total buying activity, and sales of SAR 3.29 billion representing 5.47% of total selling activity. Total ownership of “Foreign Investors” stood at 4.67% of total market capitalization as of 31 December 2018, representing an increase of 0.01% from the previous month.



# Main Market - Value Traded & Ownership Breakdown



# Monthly Report - Main Market

## Value Traded (by Nationality and Investor Type)

### Main Market Value Traded Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Saudi	<b>Individuals:</b>							
	Retail	28,915,048,774	48.08%	30,920,243,780	51.41%	-2,005,195,006	-3.33%	
	HNWIs	17,060,540,102	28.37%	16,948,674,581	28.18%	111,865,521	0.19%	
	IPIs	1,641,387,545	2.73%	1,812,418,628	3.01%	-171,031,083	-0.28%	
	Individual DPMs	686,610,646	1.14%	833,114,581	1.39%	-146,503,935	-0.24%	
	<b>Sub Total (Individuals)</b>	<b>48,303,587,068</b>	<b>80.32%</b>	<b>50,514,451,570</b>	<b>83.99%</b>	<b>-2,210,864,503</b>	<b>-3.68%</b>	
	<b>Institutions:</b>							
	Corporates	4,779,011,151	7.95%	2,357,200,770	3.92%	2,421,810,381	4.03%	
	Mutual Funds	949,090,259	1.58%	1,269,780,848	2.11%	-320,690,589	-0.53%	
	GRE's	399,189	0.00%	1,115,000	0.00%	-715,811	0.00%	
	Institution DPMs	1,583,470,880	2.63%	1,449,103,330	2.41%	134,367,549	0.22%	
	<b>Sub Total (Institutions)</b>	<b>7,311,971,478</b>	<b>12.16%</b>	<b>5,077,199,948</b>	<b>8.44%</b>	<b>2,234,771,530</b>	<b>3.72%</b>	
<b>Total Saudi Investors</b>	<b>55,615,558,546</b>	<b>92.47%</b>	<b>55,591,651,518</b>	<b>92.43%</b>	<b>23,907,028</b>	<b>0.04%</b>		
GCC	Individuals	207,835,439	0.35%	298,472,696	0.50%	-90,637,258	-0.15%	
	Institutions	817,833,100	1.36%	951,871,145	1.58%	-134,038,045	-0.22%	
	GCC DPMs	7,551,639	0.01%	7,146,031	0.01%	405,607	0.00%	
	<b>Total GCC Investors</b>	<b>1,033,220,177</b>	<b>1.72%</b>	<b>1,257,489,873</b>	<b>2.09%</b>	<b>-224,269,696</b>	<b>-0.37%</b>	
Foreign	SWAP Holders	1,050,345,846	1.75%	1,054,027,516	1.75%	-3,681,670	-0.01%	
	Foreign Residents	810,477,426	1.35%	842,877,714	1.40%	-32,400,288	-0.05%	
	QFIs	1,631,573,410	2.71%	1,395,153,688	2.32%	236,419,722	0.39%	
	Foreign DPMs	706,392	0.00%	697,122	0.00%	9,270	0.00%	
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%	
	NRFI	15,634	0.00%	0	0.00%	15,634	0.00%	
	<b>Total Foreign Investors</b>	<b>3,493,118,707</b>	<b>5.81%</b>	<b>3,292,756,039</b>	<b>5.47%</b>	<b>200,362,668</b>	<b>0.33%</b>	
<b>Grand Total</b>		<b>60,141,897,430</b>	<b>100.00%</b>	<b>60,141,897,430</b>	<b>100.00%</b>			

# Monthly Report - Main Market

## Value Traded (by Investor Classification)

### Main Market Value Traded Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	13,147,995,689	21.86%	11,131,628,659	18.51%	2,016,367,030	3.35%
Non-Institutional	46,993,901,741	78.14%	49,010,268,771	81.49%	-2,016,367,030	-3.35%
<b>Grand Total</b>	<b>60,141,897,430</b>	<b>100.00%</b>	<b>60,141,897,430</b>	<b>100.00%</b>		

## Definitions

### **Institutional:**

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

### **Non Institutional:**

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.



# Monthly Report - Main Market

## Ownership Value (by Nationality and Investor Type)

### Main Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 29 November 2018		As of 31 December 2018		Monthly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	<b>Individuals:</b>						
	Retail	71,591,187,656	3.93%	72,142,685,305	3.88%	551,497,649	-0.05%
	HNWIs	143,367,921,878	7.87%	146,137,789,582	7.86%	2,769,867,705	0.00%
	IPs	248,831,059,985	13.66%	253,307,827,930	13.63%	4,476,767,946	-0.03%
	Individual DPMs	4,876,739,177	0.27%	4,806,040,195	0.26%	-70,698,982	-0.01%
	<b>Sub Total (Individuals)</b>	<b>468,666,908,696</b>	<b>25.72%</b>	<b>476,394,343,012</b>	<b>25.63%</b>	<b>7,727,434,317</b>	<b>-0.09%</b>
	<b>Institutions:</b>						
	Corporates	283,899,426,933	15.58%	283,042,155,105	15.23%	-857,271,828	-0.35%
	Mutual Funds	88,344,811,234	4.85%	90,179,651,569	4.85%	1,834,840,335	0.00%
	GRE's	730,934,622,691	40.11%	754,421,200,635	40.59%	23,486,577,944	0.48%
	Institution DPMs	128,838,813,735	7.07%	130,915,212,440	7.04%	2,076,398,704	-0.03%
<b>Sub Total (Institutions)</b>	<b>1,232,017,674,593</b>	<b>67.61%</b>	<b>1,258,558,219,749</b>	<b>67.72%</b>	<b>26,540,545,155</b>	<b>0.11%</b>	
<b>Total Saudi Investors</b>	<b>1,700,684,583,289</b>	<b>93.33%</b>	<b>1,734,952,562,761</b>	<b>93.35%</b>	<b>34,267,979,472</b>	<b>0.02%</b>	
GCC	Individuals	2,816,625,718	0.15%	2,716,113,012	0.15%	-100,512,706	-0.01%
	Institutions	32,850,166,491	1.80%	33,189,546,563	1.79%	339,380,072	-0.02%
	GCC DPMs	817,754,689	0.04%	832,795,775	0.04%	15,041,086	0.00%
	<b>Total GCC Investors</b>	<b>36,484,546,898</b>	<b>2.00%</b>	<b>36,738,455,350</b>	<b>1.98%</b>	<b>253,908,452</b>	<b>-0.03%</b>
Foreign	SWAP Holders	9,105,637,846	0.50%	9,079,914,506	0.49%	-25,723,341	-0.01%
	Foreign Residents	3,251,249,649	0.18%	3,326,629,271	0.18%	75,379,622	0.00%
	QFIs	12,864,465,981	0.71%	13,705,187,012	0.74%	840,721,031	0.03%
	Foreign DPMs	3,859,301,545	0.21%	3,898,942,566	0.21%	39,641,020	0.00%
	Strategic Partners	55,961,283,548	3.07%	56,833,757,266	3.06%	872,473,718	-0.01%
	NRFI	0.00	0.00%	15,538	0.00%	15,538	0.00%
	<b>Total Foreign Investors</b>	<b>85,041,938,569</b>	<b>4.67%</b>	<b>86,844,446,157</b>	<b>4.67%</b>	<b>1,802,507,588</b>	<b>0.01%</b>
<b>Grand Total</b>	<b>1,822,211,068,756</b>	<b>100.00%</b>	<b>1,858,535,464,268</b>	<b>100.00%</b>	<b>36,324,395,512</b>		

\* Non deposited amount of 414,800,000 SAR was not reflected as on 31 December holding value ( Saudi Enaya Cooperative Insurance Co. 8311 - Corporate Action - Tradable Rights )

# Monthly Report - Main Market

## Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 29 November 2018		As of 31 December 2018		Monthly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,601,184,083,855	87.87%	1,634,212,247,098	87.93%	33,028,163,243	0.06%
Non-Institutional	221,026,984,901	12.13%	224,323,217,170	12.07%	3,296,232,269	-0.06%
<b>Grand Total</b>	<b>1,822,211,068,756</b>	<b>100.00%</b>	<b>1,858,535,464,268</b>	<b>100.00%</b>	<b>36,324,395,512</b>	

## Definitions

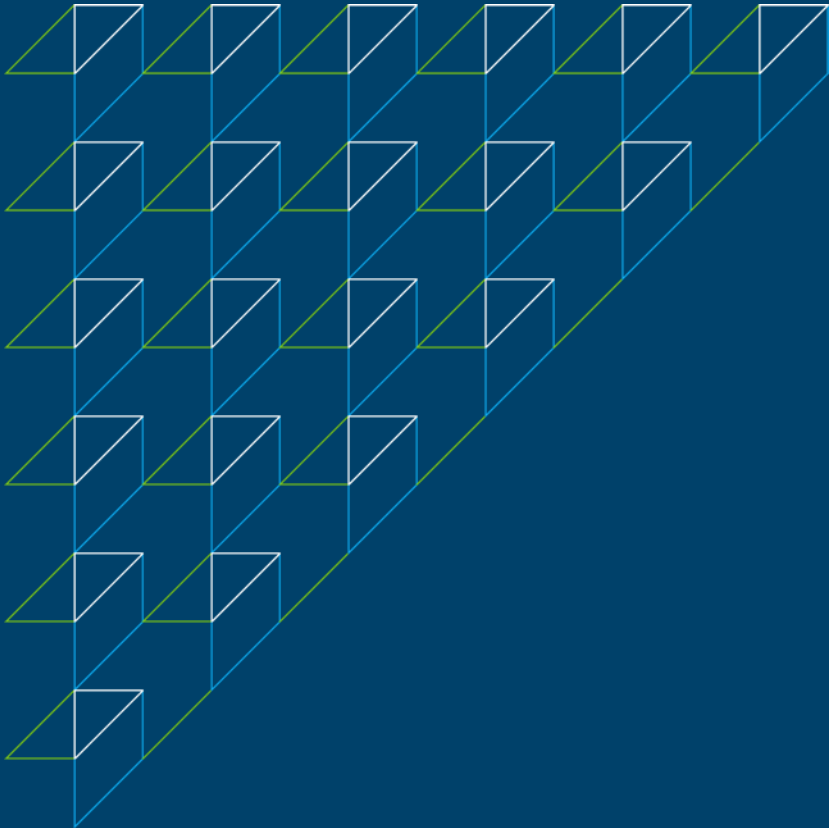
### **Institutional:**

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

### **Non Institutional:**

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

# Nomu-Parallel Market - Highlights

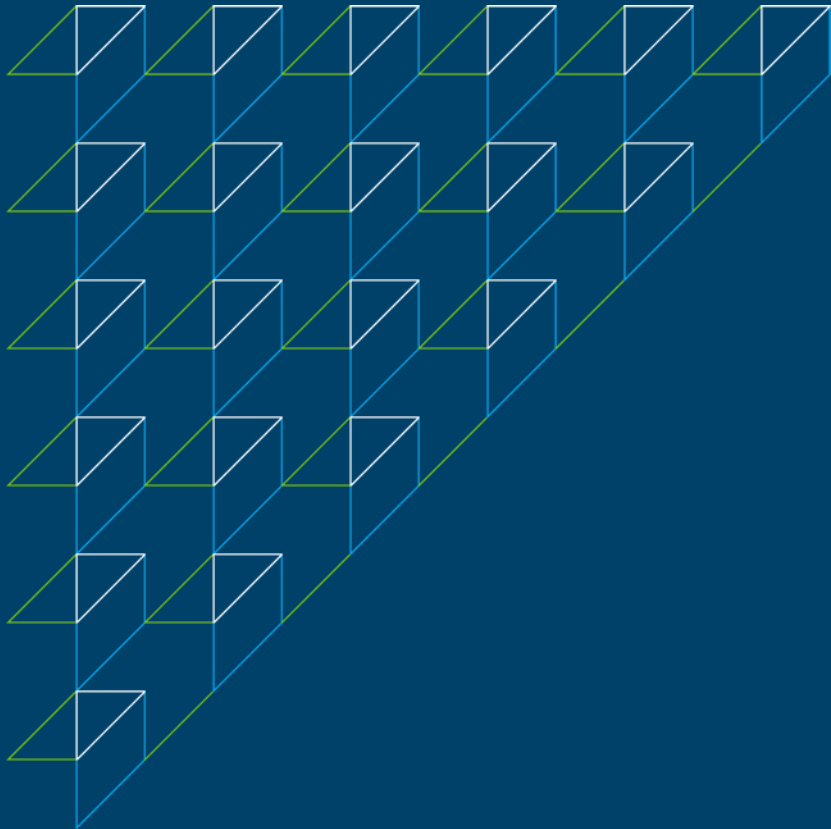


The total value of shares traded for the month ending 31 December 2018 amounted to SAR 45.46 million, increasing by 116.05% over the previous month; while total stock market capitalization reached SAR 2,324.52 million at the end of this period, increasing by 11.95% over the previous month.

- ▶ The total value of shares purchased by “Saudi Investors” during this period amounted to SAR 44.70 million representing 98.34% of total buying activity, and sales of SAR 42.85 million representing 94.27% of total selling activity. Total ownership of “Saudi Investors” stood at 98.72% of total market capitalization as of 31 December 2018, representing an increase of 0.09% from the previous month.
- ▶ The total value of shares purchased by “GCC Investors” during this period amounted to SAR 0.06 million representing 0.14% of total buying activity, and sales of SAR 1.85 million representing 4.08% of total selling activity. Total ownership of “GCC Investors” stood at 0.58% of total market capitalization as of 31 December 2018, representing a decrease of 0.10% from the previous month.
- ▶ The total value of shares purchased by “Foreign Investors” during this period amounted to SAR 0.69 million representing 1.53% of total buying activity, and sales of SAR 0.75 million representing 1.65% of total selling activity. Total ownership of “Foreign Investors” stood at 0.71% of total market capitalization as of 31 December 2018 representing an increase of 0.01% from the previous month.



# Nomu-Parallel Market - Value Traded & Ownership Breakdown



# Monthly Report – Nomu-Parallel Market

## Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	42,983,166	94.56%	41,922,615	92.22%	1,060,551	2.33%
	Corporates	1,719,011	3.78%	617,260	1.36%	1,101,751	2.42%
	Institution	0	0.00%	314,848	0.69%	-314,848	-0.69%
	<b>Total Saudi Investors</b>	<b>44,702,177</b>	<b>98.34%</b>	<b>42,854,724</b>	<b>94.27%</b>	<b>1,847,453</b>	<b>4.06%</b>
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	61,449	0.14%	1,853,051	4.08%	-1,791,602	-3.94%
	<b>Total GCC Investors</b>	<b>61,449</b>	<b>0.14%</b>	<b>1,853,051</b>	<b>4.08%</b>	<b>-1,791,602</b>	<b>-3.94%</b>
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
	Foreign Residents	589,869	1.30%	749,732	1.65%	-159,863	-0.35%
	QFIs	104,012	0.23%	0	0.00%	104,012	0.23%
	<b>Total Foreign Investors</b>	<b>693,881</b>	<b>1.53%</b>	<b>749,732</b>	<b>1.65%</b>	<b>-55,852</b>	<b>-0.12%</b>
<b>Grand Total</b>		<b>45,457,507</b>	<b>100.00%</b>	<b>45,457,507</b>	<b>100.00%</b>		

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification						
Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
<b>Institutional</b>	1,884,472	4.15%	2,785,159	6.13%	-900,687	-1.98%
<b>Non-Institutional</b>	43,573,035	95.85%	42,672,348	93.87%	900,687	1.98%
<b>Grand Total</b>	<b>45,457,507</b>	<b>100.00%</b>	<b>45,457,507</b>	<b>100.00%</b>		

### Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

## Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 29 November 2018		As of 31 December 2018		Monthly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals	1,904,875,344	91.74%	2,129,415,149	91.61%	224,539,805	-0.13%
	Corporates	109,571,651	5.28%	131,196,410	5.64%	21,624,759	0.37%
	Institution	33,411,085	1.61%	34,052,509	1.46%	641,424	-0.14%
	<b>Total Saudi Investors</b>	<b>2,047,858,081</b>	<b>98.63%</b>	<b>2,294,664,068</b>	<b>98.72%</b>	<b>246,805,988</b>	<b>0.09%</b>
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	14,063,949	0.68%	13,442,920	0.58%	-621,029	-0.10%
	<b>Total GCC Investors</b>	<b>14,063,949</b>	<b>0.68%</b>	<b>13,442,920</b>	<b>0.58%</b>	<b>-621,029</b>	<b>-0.10%</b>
Foreign	SWAP Holders	169,970	0.01%	173,365	0.01%	3,394	0.00%
	Foreign Residents	2,329,162	0.11%	2,536,854	0.11%	207,691	0.00%
	QFIs	11,940,038	0.58%	13,703,414	0.59%	1,763,376	0.01%
	<b>Total Foreign Investors</b>	<b>14,439,170</b>	<b>0.70%</b>	<b>16,413,632</b>	<b>0.71%</b>	<b>1,974,462</b>	<b>0.01%</b>
<b>Grand Total</b>		<b>2,076,361,200</b>	<b>100.00%</b>	<b>2,324,520,620</b>	<b>100.00%</b>	<b>248,159,420</b>	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification							
Investor Classification	As of 29 November 2018		As of 31 December 2018		Monthly Change		
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
<b>Institutional</b>	169,156,694	8.15%	192,568,617	8.28%	23,411,924	0.14%	
<b>Non-Institutional</b>	1,907,204,506	91.85%	2,131,952,003	91.72%	224,747,496	-0.14%	
<b>Grand Total</b>	<b>2,076,361,200</b>	<b>100.00%</b>	<b>2,324,520,620</b>	<b>100.00%</b>	<b>248,159,420</b>		

### Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

### Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

السوق المالية السعودية  
Saudi Stock Exchange

تداول  
Tadawul

Thank you

