

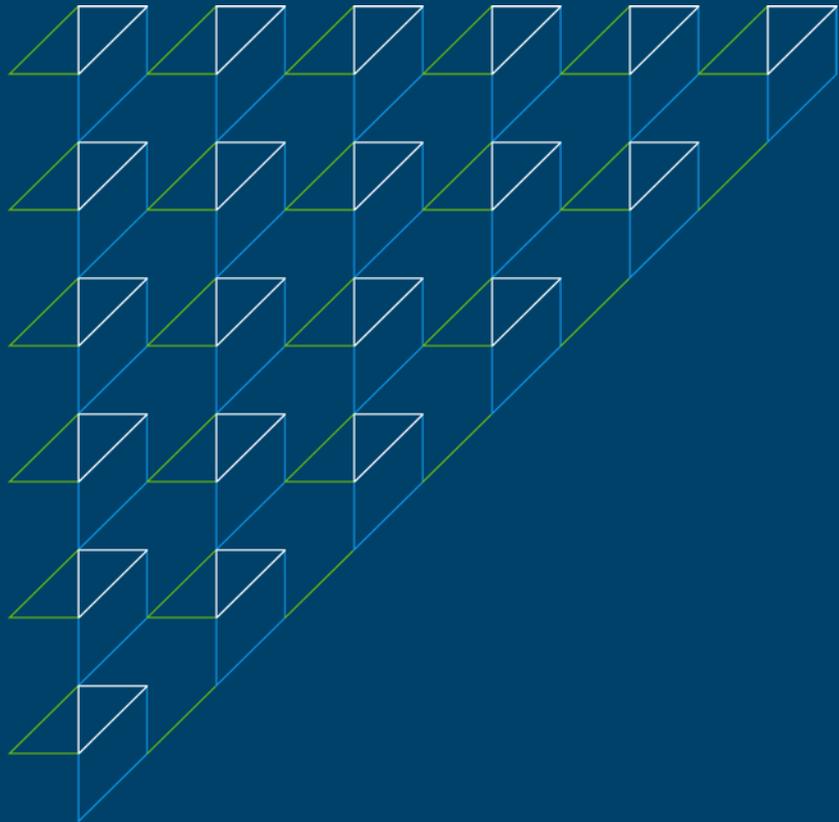
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 27 December 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report

Definitions

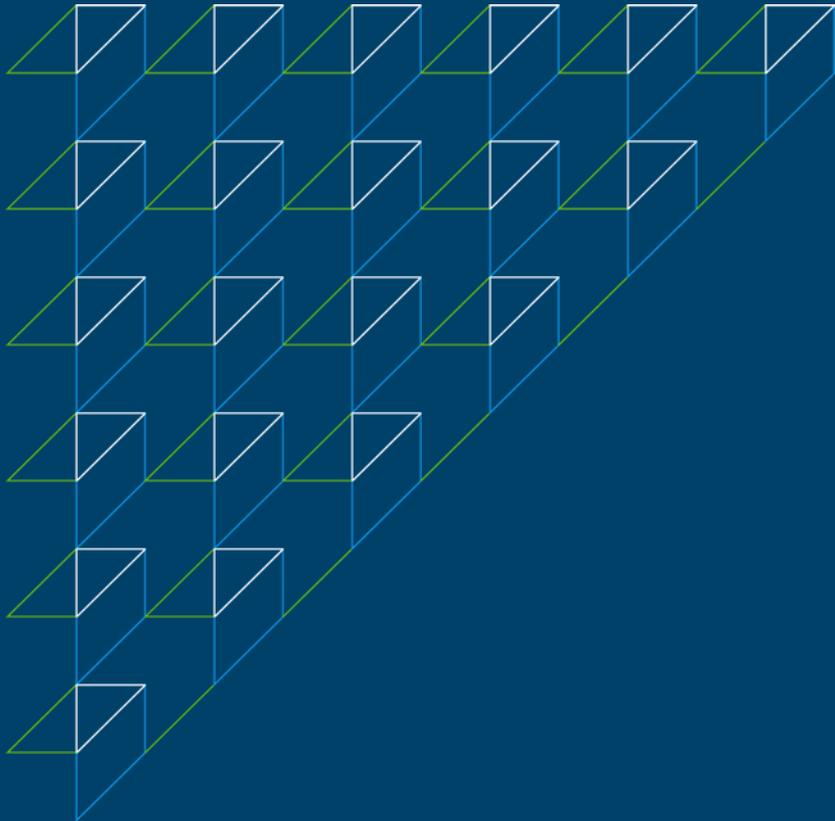
Nationality	Investor Type	Description
Saudi	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPis (see below) and HNWIs.
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPis (see below).
	- Individual Professional Investors (IPis)	IPis are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMS	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.	
- Institutional DPMS	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).	
GCC	Individuals*	GCC natural person
	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMS	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMS	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.
	NRFI	Non-Resident Foreign Investors in accordance with the Guidance Note for the investment of Non- Resident Foreigners in Parallel Market

*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 5m for the preceding 12 months
- Worked for at least 3 years in financial sectors.
- Hold General Securities Qualification Certificate which is recognized by the Authority.
- Holds professional certificate that is related to securities business and accredited by an internationally recognized entity

Main Market - Value Traded & Ownership Breakdown



Weekly Report - Main Market

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals:						
	Retail	6,150,703,130	50.14%	6,107,718,110	49.79%	42,985,020	0.35%
	HNWIs	3,374,455,206	27.51%	3,349,124,977	27.30%	25,330,229	0.21%
	IPIs	362,870,845	2.96%	401,694,057	3.27%	-38,823,212	-0.32%
	Individual DPMs	109,152,190	0.89%	262,152,041	2.14%	-152,999,852	-1.25%
	Sub Total (Individuals)	9,997,181,370	81.50%	10,120,689,186	82.51%	-123,507,815	-1.01%
	Institutions:						
	Corporates	835,082,434	6.81%	474,446,016	3.87%	360,636,418	2.94%
	Mutual Funds	256,510,811	2.09%	314,431,481	2.56%	-57,920,671	-0.47%
	GRE's	0	0.00%	0	0.00%	0	0.00%
	Institution DPMs	516,578,734	4.21%	437,717,318	3.57%	78,861,416	0.64%
	Sub Total (Institutions)	1,608,171,978	13.11%	1,226,594,815	10.00%	381,577,163	3.11%
Total Saudi Investors	11,605,353,348	94.61%	11,347,284,001	92.51%	258,069,347	2.10%	
GCC	Individuals	44,533,901	0.36%	93,013,872	0.76%	-48,479,972	-0.40%
	Institutions	136,745,179	1.11%	242,948,112	1.98%	-106,202,934	-0.87%
	GCC DPMs	288,306	0.00%	236,008	0.00%	52,298	0.00%
	Total GCC Investors	181,567,385	1.48%	336,197,992	2.74%	-154,630,608	-1.26%
Foreign	SWAP Holders	72,282,376	0.59%	119,456,356	0.97%	-47,173,979	-0.38%
	Foreign Residents	185,388,030	1.51%	180,730,427	1.47%	4,657,604	0.04%
	QFIs	221,810,596	1.81%	282,513,115	2.30%	-60,702,519	-0.49%
	Foreign DPMs	0	0.00%	228,450	0.00%	-228,450	0.00%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
	NRFI	8,605	0.00%	0	0.00%	8,605	0.00%
	Total Foreign Investors	479,489,608	3.91%	582,928,348	4.75%	-103,438,740	-0.84%
Grand Total		12,266,410,341	100.00%	12,266,410,341	100.00%		

Weekly Report - Main Market

Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification						
Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	2,511,330,074	20.47%	2,535,822,954	20.67%	-24,492,880	-0.20%
Non-Institutional	9,755,080,267	79.53%	9,730,587,386	79.33%	24,492,880	0.20%
Grand Total	12,266,410,341	100.00%	12,266,410,341	100.00%		

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Weekly Report - Main Market

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 20 December 2018		As of 27 December 2018		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals:						
	Retail	73,460,932,549	3.97%	73,925,710,570	4.01%	464,778,021	0.04%
	HNWIs	143,728,302,239	7.77%	143,978,897,275	7.82%	250,595,036	0.05%
	IPIs	249,703,303,541	13.49%	249,235,125,723	13.53%	-468,177,818	0.04%
	Individual DPMs	4,985,842,767	0.27%	4,810,633,414	0.26%	-175,209,353	-0.01%
	Sub Total (Individuals)	471,878,381,095	25.50%	471,950,366,982	25.62%	71,985,886	0.13%
	Institutions:						
	Corporates	281,692,833,492	15.22%	281,351,648,016	15.27%	-341,185,475	0.05%
	Mutual Funds	90,520,709,183	4.89%	89,496,390,923	4.86%	-1,024,318,260	-0.03%
	GRE's	753,864,273,383	40.73%	746,703,594,132	40.54%	-7,160,679,252	-0.20%
	Institution DPMs	130,013,381,431	7.03%	129,478,974,241	7.03%	-534,407,189	0.00%
	Sub Total (Institutions)	1,256,091,197,488	67.87%	1,247,030,607,313	67.70%	-9,060,590,176	-0.17%
Total Saudi Investors	1,727,969,578,584	93.37%	1,718,980,974,294	93.32%	-8,988,604,289	-0.04%	
GCC	Individuals	2,761,952,201	0.15%	2,716,246,298	0.15%	-45,705,903	0.00%
	Institutions	33,051,564,482	1.79%	32,837,517,963	1.78%	-214,046,519	0.00%
	GCC DPMs	816,987,867	0.04%	815,432,936	0.04%	-1,554,930	0.00%
	Total GCC Investors	36,630,504,550	1.98%	36,369,197,198	1.97%	-261,307,352	0.00%
Foreign	SWAP Holders	9,207,735,985	0.50%	8,990,975,604	0.49%	-216,760,381	-0.01%
	Foreign Residents	3,274,051,970	0.18%	3,287,880,417	0.18%	13,828,447	0.00%
	QFIs	13,639,733,026	0.74%	13,501,944,500	0.73%	-137,788,526	0.00%
	Foreign DPMs	3,851,416,865	0.21%	3,834,983,696	0.21%	-16,433,168	0.00%
	Strategic Partners	56,147,741,784	3.03%	56,999,854,883	3.09%	852,113,099	0.06%
	NRFI	0	0.00%	13,112	0.00%	13,112	0.00%
	Total Foreign Investors	86,120,679,629	4.65%	86,615,652,212	4.70%	494,972,583	0.05%
Grand Total		1,850,720,762,762	100.00%	1,841,965,823,704	100.00%	-8,754,939,058	

* Non deposited amount of 440,800,000 SAR was not reflected as on 27 December holding value (Saudi Enaya Cooperative Insurance Co. 8311 - Corporate Action - Tradable Rights)

* Non deducted amount of 168,000 SAR was not reflected as on 27 December holding value (Saudi Fisheries Co. 6050 - Corporate Action - Capital reduction)

Weekly Report - Main Market

Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 20 December 2018		As of 27 December 2018		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,627,495,523,804	87.94%	1,618,057,089,144	87.84%	-9,438,434,660	-0.09%
Non-Institutional	223,225,238,958	12.06%	223,908,734,561	12.16%	683,495,602	0.09%
Grand Total	1,850,720,762,762	100.00%	1,841,965,823,704	100.00%	-8,754,939,058	

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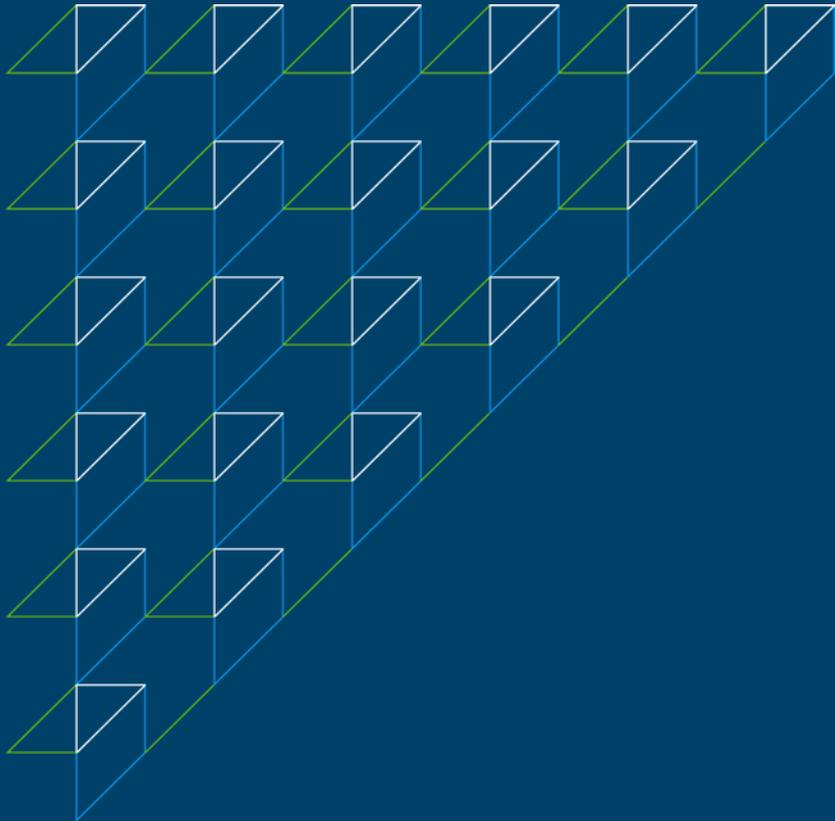
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	4,630,682	95.78%	4,594,085	95.03%	36,597	0.76%
	Corporates	58,426	1.21%	77,520	1.60%	-19,094	-0.39%
	Institution	0	0.00%	0	0.00%	0	0.00%
	Total Saudi Investors	4,689,108	96.99%	4,671,606	96.63%	17,503	0.36%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	31,270	0.65%	30,847	0.64%	422	0.01%
	Total GCC Investors	31,270	0.65%	30,847	0.64%	422	0.01%
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
	Foreign Residents	114,164	2.36%	132,090	2.73%	-17,925	-0.37%
	QFIs	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	114,164	2.36%	132,090	2.73%	-17,925	-0.37%
Grand Total		4,834,543	100.00%	4,834,543	100.00%		

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	89,696	1.86%	108,368	2.24%	-18,672	-0.39%
Non-Institutional	4,744,847	98.14%	4,726,175	97.76%	18,672	0.39%
Grand Total	4,834,543	100.00%	4,834,543	100.00%		

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 20 December 2018		As of 27 December 2018		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals	1,976,867,808	91.39%	2,009,053,996	91.56%	32,186,189	0.17%
	Corporates	122,818,568	5.68%	122,025,937	5.56%	-792,631	-0.12%
	Institution	32,921,715	1.52%	33,298,448	1.52%	376,733	0.00%
	Total Saudi Investors	2,132,608,090	98.59%	2,164,378,381	98.64%	31,770,291	0.05%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	14,135,610	0.65%	13,627,702	0.62%	-507,908	-0.03%
	Total GCC Investors	14,135,610	0.65%	13,627,702	0.62%	-507,908	-0.03%
Foreign	SWAP Holders	167,404	0.01%	167,816	0.01%	412	0.00%
	Foreign Residents	2,439,200	0.11%	2,445,127	0.11%	5,928	0.00%
	QFIs	13,730,497	0.63%	13,666,873	0.62%	-63,623	-0.01%
	Total Foreign Investors	16,337,100	0.76%	16,279,817	0.74%	-57,283	-0.01%
Grand Total		2,163,080,800	100.00%	2,194,285,900	100.00%	31,205,100	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification							
Investor Classification	As of 20 December 2018		As of 27 December 2018		Weekly Change		
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
Institutional	183,773,793	8.50%	182,786,776	8.33%	-987,016	-0.17%	
Non-Institutional	1,979,307,007	91.50%	2,011,499,124	91.67%	32,192,116	0.17%	
Grand Total	2,163,080,800	100.00%	2,194,285,900	100.00%	31,205,100		

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

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Thank you

