

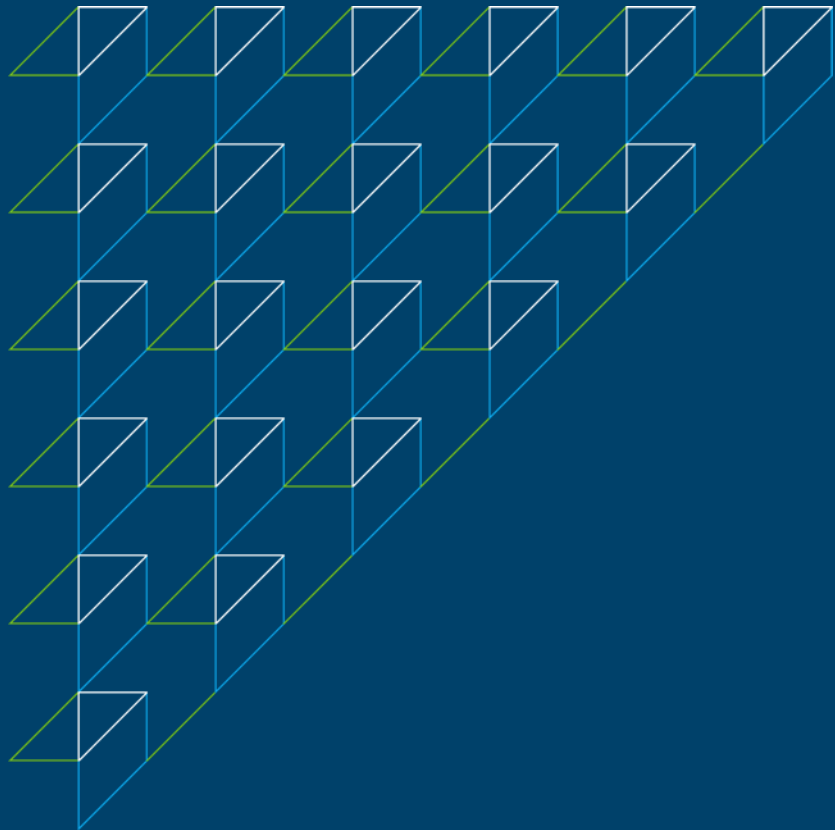
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 28 June 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report

Definitions

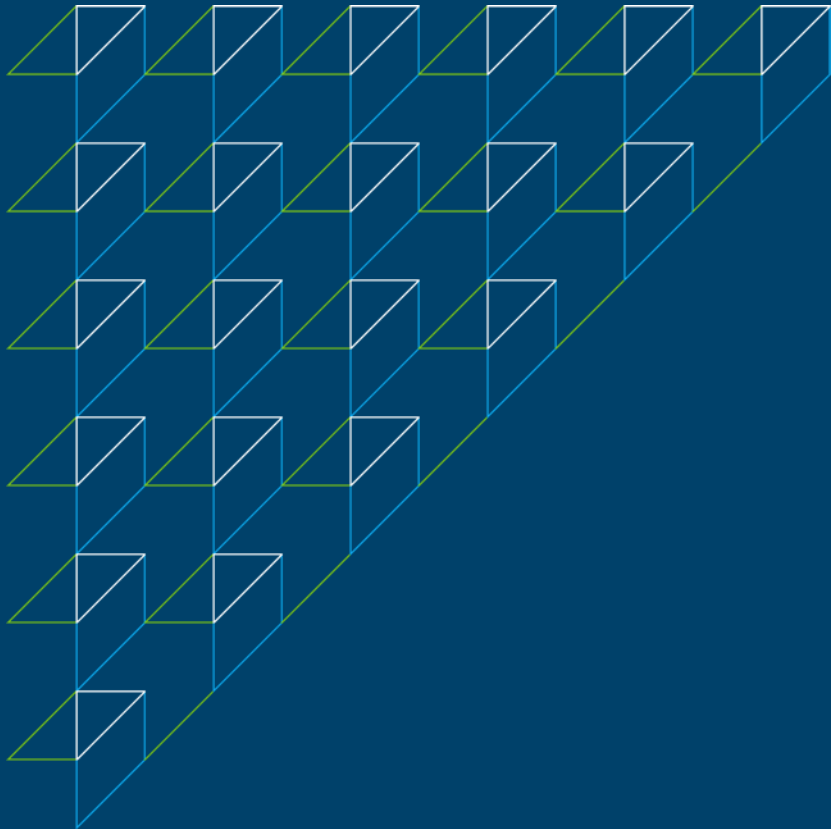
Nationality	Investor Type	Description
Saudi	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs .
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
GCC	Individuals*	GCC natural person
	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

*Nomu-Parallel
Market Individual
Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



Weekly Report - Main Market

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals:						
	Retail	5,572,709,862	38.00%	6,865,386,081	46.81%	-1,292,676,219	-8.81%
	HNWIs	4,412,056,651	30.08%	4,434,220,527	30.24%	-22,163,876	-0.15%
	IPIs	410,276,795	2.80%	1,064,520,858	7.26%	-654,244,063	-4.46%
	Individual DPMs	112,031,097	0.76%	157,681,094	1.08%	-45,649,997	-0.31%
	Sub Total (Individuals)	10,507,074,406	71.65%	12,521,808,561	85.38%	-2,014,734,155	-13.74%
	Institutions:						
	Corporates	1,988,658,822	13.56%	211,842,912	1.44%	1,776,815,910	12.12%
	Mutual Funds	529,841,870	3.61%	261,526,572	1.78%	268,315,297	1.83%
	GRE's	0	0.00%	0	0.00%	0	0.00%
	Institution DPMs	109,026,462	0.74%	206,339,194	1.41%	-97,312,732	-0.66%
	Sub Total (Institutions)	2,627,527,154	17.92%	679,708,678	4.63%	1,947,818,476	13.28%
Total Saudi Investors	13,134,601,559	89.56%	13,201,517,239	90.02%	-66,915,680	-0.46%	
GCC	Individuals	59,176,421	0.40%	34,042,605	0.23%	25,133,816	0.17%
	Institutions	276,644,594	1.89%	178,540,472	1.22%	98,104,122	0.67%
	GCC DPMs	1,934,748	0.01%	531,565	0.00%	1,403,183	0.01%
	Total GCC Investors	337,755,763	2.30%	213,114,641	1.45%	124,641,121	0.85%
Foreign	SWAP Holders	265,292,311	1.81%	561,387,604	3.83%	-296,095,294	-2.02%
	Foreign Residents	175,176,126	1.19%	252,177,817	1.72%	-77,001,692	-0.53%
	QFIs	752,578,414	5.13%	437,206,871	2.98%	315,371,543	2.15%
	Foreign DPMs	0	0.00%	0	0.00%	0	0.00%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	1,193,046,850	8.14%	1,250,772,292	8.53%	-57,725,442	-0.39%
Grand Total		14,665,404,173	100.00%	14,665,404,173	100.00%		

Weekly Report - Main Market

Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	4,446,285,113	30.32%	3,079,577,142	21.00%	1,366,707,971	9.32%
Non-Institutional	10,219,119,059	69.68%	11,585,827,030	79.00%	-1,366,707,971	-9.32%
Grand Total	14,665,404,173	100.00%	14,665,404,173	100.00%		

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Weekly Report - Main Market

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 21 June 2018		As of 28 June 2018		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
Saudi	Individuals:							
	Retail	79,446,179,019	4.05%	81,199,141,309	4.10%	1,752,962,290	0.04%	
	HNWIs	155,158,339,054	7.91%	157,015,262,896	7.92%	1,856,923,842	0.01%	
	IPIs	267,960,157,442	13.67%	269,910,736,300	13.62%	1,950,578,858	-0.05%	
	Individual DPMs	4,936,113,546	0.25%	4,986,817,892	0.25%	50,704,346	0.00%	
	Sub Total (Individuals)	507,500,789,060	25.89%	513,111,958,396	25.88%	5,611,169,336	0.00%	
	Institutions:							
	Corporates	299,350,766,969	15.27%	304,726,947,914	15.37%	5,376,180,945	0.10%	
	Mutual Funds	180,659,874,293	9.22%	179,205,268,287	9.04%	-1,454,606,006	-0.18%	
	GRE's	774,289,318,136	39.50%	779,872,465,113	39.34%	5,583,146,977	-0.15%	
	Institution DPMs	60,429,920,884	3.08%	65,437,354,344	3.30%	5,007,433,460	0.22%	
Sub Total (Institutions)	1,314,729,880,282	67.06%	1,329,242,035,658	67.06%	14,512,155,376	-0.01%		
Total Saudi Investors	1,822,230,669,342	92.95%	1,842,353,994,054	92.94%	20,123,324,712	-0.01%		
GCC	Individuals	3,184,629,440	0.16%	3,230,274,347	0.16%	45,644,907	0.00%	
	Institutions	36,652,190,603	1.87%	37,071,632,877	1.87%	419,442,273	0.00%	
	GCC DPMs	669,357,367	0.03%	681,687,048	0.03%	12,329,681	0.00%	
	Total GCC Investors	40,506,177,411	2.07%	40,983,594,272	2.07%	477,416,861	0.00%	
Foreign	SWAP Holders	16,674,914,704	0.85%	16,516,788,940	0.83%	-158,125,764	-0.02%	
	Foreign Residents	4,147,982,869	0.21%	4,205,414,298	0.21%	57,431,430	0.00%	
	QFIs	18,332,448,145	0.94%	18,843,440,750	0.95%	510,992,606	0.02%	
	Foreign DPMs	8,574,281	0.00%	8,653,052	0.00%	78,771	0.00%	
	Strategic Partners	58,541,304,912	2.99%	59,400,566,846	3.00%	859,261,934	0.01%	
	Total Foreign Investors	97,705,224,910	4.98%	98,974,863,887	4.99%	1,269,638,977	0.01%	
Grand Total		1,960,442,071,662	100.00%	1,982,312,452,212	100.00%	21,870,380,550		

Weekly Report - Main Market

Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification

Investor Classification	As of 21 June 2018		As of 28 June 2018		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,718,504,941,281	87.66%	1,736,662,359,362	87.61%	18,157,418,081	-0.05%
Non-Institutional	241,937,130,381	12.34%	245,650,092,850	12.39%	3,712,962,469	0.05%
Grand Total	1,960,442,071,662	100.00%	1,982,312,452,212	100.00%	21,870,380,550	

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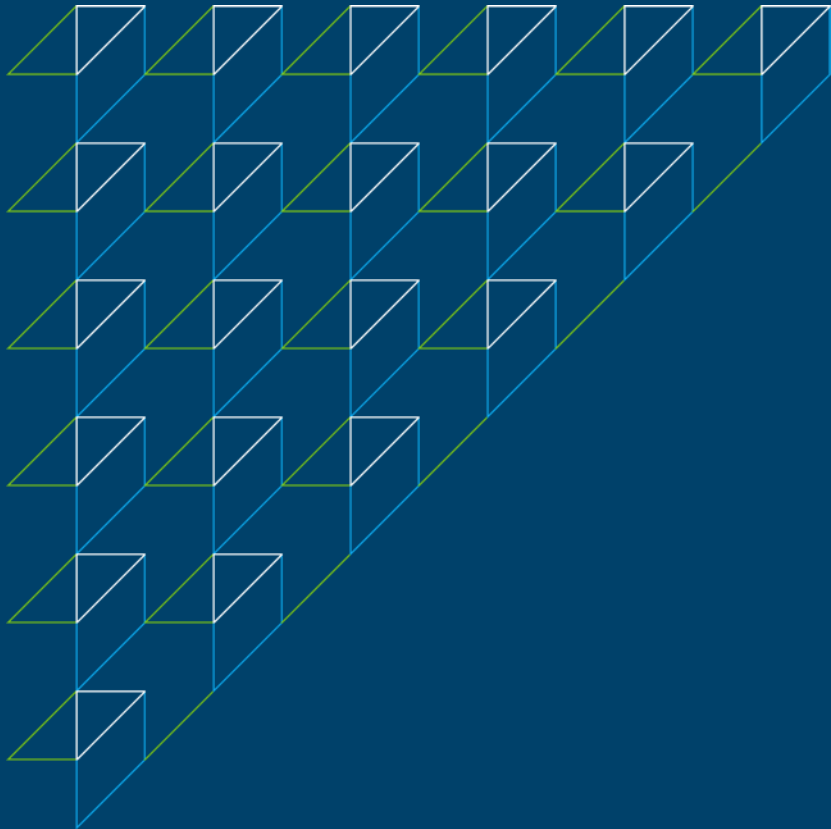
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	9,748,409	81.34%	6,919,318	57.74%	2,829,091	23.61%
	Corporates	1,486,663	12.40%	52,684	0.44%	1,433,979	11.97%
	Institution	549	0.00%	4,976,472	41.52%	-4,975,923	-41.52%
	Total Saudi Investors	11,235,621	93.75%	11,948,474	99.70%	-712,853	-5.95%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	74,592	0.62%	0	0.00%	74,592	0.62%
	Total GCC Investors	74,592	0.62%	0	0.00%	74,592	0.62%
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
	Foreign Residents	140,390	1.17%	36,129	0.30%	104,261	0.87%
	QFIs	534,000	4.46%	0	0.00%	534,000	4.46%
	Total Foreign Investors	674,390	5.63%	36,129	0.30%	638,261	5.33%
Grand Total		11,984,603	100.00%	11,984,603	100.00%		

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification							
Investor Classification	Buy		Sell		Net Value Traded		
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Institutional	2,095,804	17.49%	5,029,157	41.96%	-2,933,352	-24.48%	
Non-Institutional	9,888,799	82.51%	6,955,447	58.04%	2,933,352	24.48%	
Grand Total	11,984,603	100.00%	11,984,603	100.00%			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market

Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 21 June 2018		As of 28 June 2018		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals	2,242,286,234	90.55%	2,193,143,478	90.71%	-49,142,756	0.17%
	Corporates	117,163,501	4.73%	114,579,619	4.74%	-2,583,882	0.01%
	Institution	93,979,849	3.80%	87,919,127	3.64%	-6,060,722	-0.16%
	Total Saudi Investors	2,453,429,583	99.07%	2,395,642,224	99.09%	-57,787,360	0.01%
GCC	Individuals	28,848	0.00%	28,848	0.00%	0	0.00%
	Institutions	14,582,204	0.59%	13,964,394	0.58%	-617,810	-0.01%
	Total GCC Investors	14,611,052	0.59%	13,993,242	0.58%	-617,810	-0.01%
Foreign	SWAP Holders	879,973	0.04%	848,736	0.04%	-31,236	0.00%
	Foreign Residents	2,333,338	0.09%	2,251,814	0.09%	-81,524	0.00%
	QFIs	5,118,029	0.21%	4,947,985	0.20%	-170,044	0.00%
	Total Foreign Investors	8,331,339	0.34%	8,048,534	0.33%	-282,805	0.00%
Grand Total		2,476,371,975	100.00%	2,417,684,000	100.00%	-58,687,975	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 21 June 2018		As of 28 June 2018		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	231,723,555	9.36%	222,259,860	9.19%	-9,463,695	-0.16%
Non-Institutional	2,244,648,420	90.64%	2,195,424,140	90.81%	-49,224,280	0.16%
Grand Total	2,476,371,975	100.00%	2,417,684,000	100.00%	-58,687,975	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

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Saudi Stock Exchange

تداول
Tadawul

Thank you

