

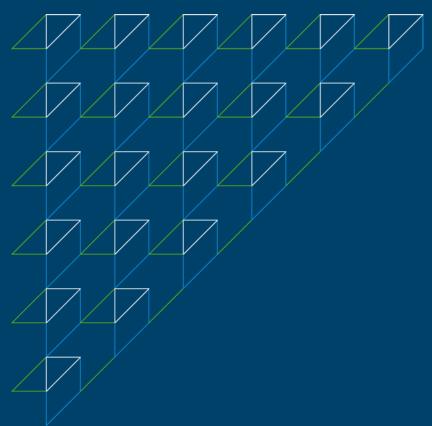
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 21 September 2017



Definitions



Weekly Stock Market Ownership and Trading Activity Report



Definitions

Nationality	Investor Type	Description						
	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:						
	- Retail	Retail investors are Saudi individuals, excluding IPIs (see below) and HNWIs.						
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).						
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.						
Saudi	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:						
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .						
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.						
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.						
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Individuals*	GCC natural person						
GCC	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.						
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.						
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).						
Foreign	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.						
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).						
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.						

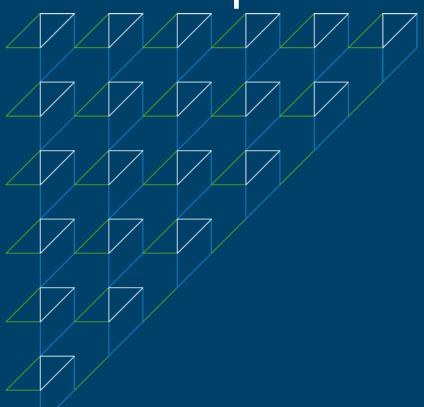
*Nomu-Parallel Market Individual Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.

- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



تــداوك Tadawul

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type Buy Sell **Net Value Traded Nationality Investor Type** Difference SAR SAR % of Total Buys SAR % of Total Sells (Buy - Sell) (% Buy - % Sell) Individuals: Retail 6,147,266,460 31.59% 7,126,463,447 36.62% -979,196,987 -5.03% **HNWIs** 4,438,576,049 22.81% 4,310,187,171 22.15% 128,388,878 0.66% **IPIs** 512.585.004 2.63% 255.623.066 1.31% 256.961.938 1.32% Individual DPMs 68.239.309 0.35% 96.916.746 0.50% -28.677.438 -0.15% Sub Total (Individuals) 11,166,666,821 57.39% 11,789,190,430 60.59% -622,523,609 -3.20% Institutions: Saudi 36.14% 2.12% 6.618.544.798 34.01% Corporates 7.031.817.456 413.272.658 Mutual Funds 575.805.001 2.96% 394.952.728 2.03% 180.852.273 0.93% GRE's 0.02% 2,175,495 0.01% 1,960,487 0.01% 4,135,981 Institution DPMs 148.347.024 0.76% 168.578.443 0.87% -20 231 419 -0.10% Sub Total (Institutions) 7,760,105,463 39.88% 978,979,324 5.03% 6,781,126,139 34.85% Total Saudi Investors 18,926,772,284 97.27% 12,768,169,754 65.62% 6,158,602,530 31.65% Individuals 67,407,354 -30,400,587 -0.16% 37,006,767 0.19% 0.35% Institutions 166.351.233 0.85% 221.774.344 1.14% -55.423.110 -0.28% GCC GCC DPMs 104,640 0.00% 0 0.00% 104,640 0.00% Total GCC Investors 203,462,640 1.05% 289.181.697 1.49% -85.719.057 -0.44% **SWAP Holders** 65,904,856 0.34% 215,624,771 1.11% -149,719,915 -0.77% Foreign Residents 191.844.810 0.99% 213.664.089 1.10% -21.819.280 -0.11% QFIs 66,379,125 0.34% 201,732,178 1.04% -135,353,053 -0.70% **Foreign** Foreign DPMs 4,268,834 0.02% 4,656,786 0.02% -387,952 0.00% Strategic Partners 0 0.00% 5.765.603.274 29.63% -5.765.603.274 -29.63% Total Foreign Investors 328,397,625 1.69% 6,401,281,098 32.90% -6,072,883,473 -31.21% **Grand Total** 19,458,632,548 100.00% 19,458,632,548 100.00%



Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification									
	Buy		Sell		Net Value Traded				
Investor Classification	SAR	% of Total Buys	SAR	% of Total Sells		SAR (Buy - Sell)	Difference (% Buy - % Sell)		
Institutional	8,643,938,464	44.42%	7,740,910,488	39.78%		903,027,976	4.64%		
Non-Institutional	10,814,694,085	55.58%	11,717,722,060	60.22%		-903,027,976	-4.64%		
Grand Total	19,458,632,548	100.00%	19,458,632,548	100.00%					

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

تــداوك Tadawul

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type As of 14 September 2017 As of 21 September 2017 **Weekly Change Nationality Investor Type** Δ Ownership **Holding Value** Ownership **Holding Value** Ownership Δ Holding Value (%) (SAR) (%) (SAR) (SAR) (%) Individuals: Retail 73,208,493,654 4.21% 73,652,250,058 4.27% 443,756,404 0.06% **HNWIs** 135,068,620,089 7.77% 134,671,407,844 7.80% -397,212,245 0.04% **IPIs** 262.312.769.835 15.08% 259.277.650.946 15.02% -3.035.118.889 -0.06% Individual DPMs 5.020.400.346 0.29% 4.985.651.437 0.29% -34.748.909 0.00% Sub Total (Individuals) 475,610,283,923 27.35% 472,586,960,285 27.38% -3,023,323,639 0.04% Institutions: Saudi Corporates 283.062.798.749 16.27% 281.527.525.962 16.31% -1.535.272.787 0.04% **Mutual Funds** 105.567.054.721 6.07% 177.818.633.799 10.30% 72.251.579.077 4.23% GRE's 706,015,480,463 40.59% 625,100,397,890 36.22% -80,915,082,573 -4.38% Institution DPMs 50.940.305.821 2.93% 50.643.074.887 2.93% -297.230.933 0.01% Sub Total (Institutions) 1,145,585,639,754 65.87% 1,135,089,632,538 65.77% -10,496,007,216 -0.10% Total Saudi Investors -13,519,330,855 1,621,195,923,678 93.21% 1,607,676,592,823 93.15% -0.07% Individuals 3,075,898,366 -23,561,527 0.00% 3,099,459,893 0.18% 0.18% Institutions 33.852.574.288 1.95% 33.601.430.384 1.95% -251.143.903 0.00% GCC GCC DPMs 708,058,872 0.04% 0.04% 2,298,698 0.00% 710,357,569 Total GCC Investors 37.660.093.052 2.17% 37.387.686.320 2.17% -272.406.733 0.00% **SWAP Holders** 10,465,166,747 0.60% 11,061,504,046 0.64% 596,337,299 0.04% 0.25% 0.25% Foreign Residents 4.404.309.236 4.360.002.408 -44.306.829 0.00% **QFIs** 7,411,135,566 0.43% 7,423,466,408 0.43% 12,330,842 0.00% **Foreign** Foreign DPMs 2,588,341,384 0.15% 2,568,608,050 0.15% -19,733,333 0.00% 3.19% 0.02% Strategic Partners 55.541.203.271 55.492.834.748 3.22% -48.368.522 496.259.457 Total Foreign Investors 80,410,156,203 4.62% 80,906,415,660 4.69% 0.06% **Grand Total** 1,739,266,172,934 100.00% 1,725,970,694,803 100.00% -13,295,478,131



Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification										
	As of 14 September 2017		As of 21 Septe	ember 2017	Weekly Change					
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	∆ Holding Value (SAR)	∆ Ownership (%)				
Institutional	1,523,485,290,061	87.59%	1,510,211,136,128	87.50%	-13,274,153,934	-0.09%				
Non-Institutional	215,780,882,872	12.41%	215,759,558,675	12.50%	-21,324,197	0.09%				
Grand Total	1,739,266,172,934	100.00%	1,725,970,694,803	100.00%	-13,295,478,131					

Definitions

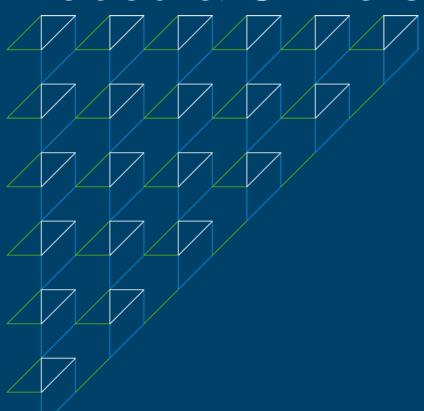
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market



-13.39%

13.39%

-1,191,657

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type									
Nationality	Investor Type	Buy		Sel	I	Net Value Traded			
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell		
	Individuals	8,231,052	92.52%	6,994,742	78.62%	1,236,311	13.90%		
Caudi	Corporates	0	0.00%	47,804	0.54%	-47,804	-0.54%		
Saudi	Institution	257,040	2.89%	1,657,772	18.63%	-1,400,732	-15.74%		
	Total Saudi Investors	8,488,092	95.41%	8,700,318	97.79%	-212,225	-2.39%		
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%		
	Institutions	0	0.00%	0	0.00%	0	0.00%		
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%		
	SWAP Holders	0	0.00%	0	0.00%	0	0.00%		
	Foreign Residents	151,603	1.70%	196,256	2.21%	-44,653	-0.50%		
Foreign	QFIs	256,879	2.89%	0	0.00%	256,879	2.89%		
	Total Foreign Investors	408,481	4.59%	196,256	2.21%	212,225	2.39%		
Frand T	otal	8,896,573	100.00%	8,896,573	100.00%				
Nomu-Pa	rallel Market Value	Traded Break	down - By Inv	vestor Classific	cation				
Investor Classification		Bu	Buy		Sell		Net Value Traded		
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)		

Institutional:

Non-Institutional

Grand Total

Institutional

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

1,705,576

7,190,997

8,896,573

19.17%

80.83%

100.00%

5.78%

94.22%

100.00%

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

513,919

8,382,655

8,896,573

Weekly Report – Nomu-Parallel Market



Ownership Value (by Nationality, Investor Type, & Classification)

Nationality	Investor Type	As of 14 September 2017		As of 21 September 2017		Weekly Change		
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)	
Saudi	Individuals	2,083,986,716	88.22%	2,142,452,423	88.24%	58,465,707	0.02%	
	Corporates	134,633,337	5.70%	139,109,149	5.73%	4,475,812	0.03%	
	Institution	125,052,365	5.29%	126,514,624	5.21%	1,462,260	-0.08%	
	Total Saudi Investors	2,343,672,418	99.21%	2,408,076,196	99.18%	64,403,779	-0.04%	
GCC	Individuals	30,420	0.00%	31,383	0.00%	963	0.00%	
	Institutions	12,285,147	0.52%	13,155,750	0.54%	870,603	0.02%	
	Total GCC Investors	12,315,567	0.52%	13,187,133	0.54%	871,566	0.02%	
	SWAP Holders	206,153	0.01%	209,817	0.01%	3,664	0.00%	
	Foreign Residents	4,498,746	0.19%	4,521,970	0.19%	23,224	0.00%	
Foreign	QFls	1,596,116	0.07%	2,103,393	0.09%	507,277	0.02%	
	Total Foreign Investors	6,301,015	0.27%	6,835,180	0.28%	534,165	0.01%	
Grand Total		2,362,289,000	100.00%	2,428,098,510	100.00%	65,809,510		

Nomu-Parallel Market Ownership Breakdown - By Investor Classification									
	As of 14 Sept	September 2017 As of 21 September 2017			Weekly Change				
Investor Classification	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)		Δ Holding Value (SAR)	Δ Ownership (%)		
Institutional	273,773,118	11.59%	281,092,734	11.58%		7,319,616	-0.01%		
Non-Institutional	2,088,515,882	88.41%	2,147,005,776	88.42%		58,489,894	0.01%		
Grand Total	2,362,289,000	100.00%	2,428,098,510	100.00%		65,809,510			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.



