

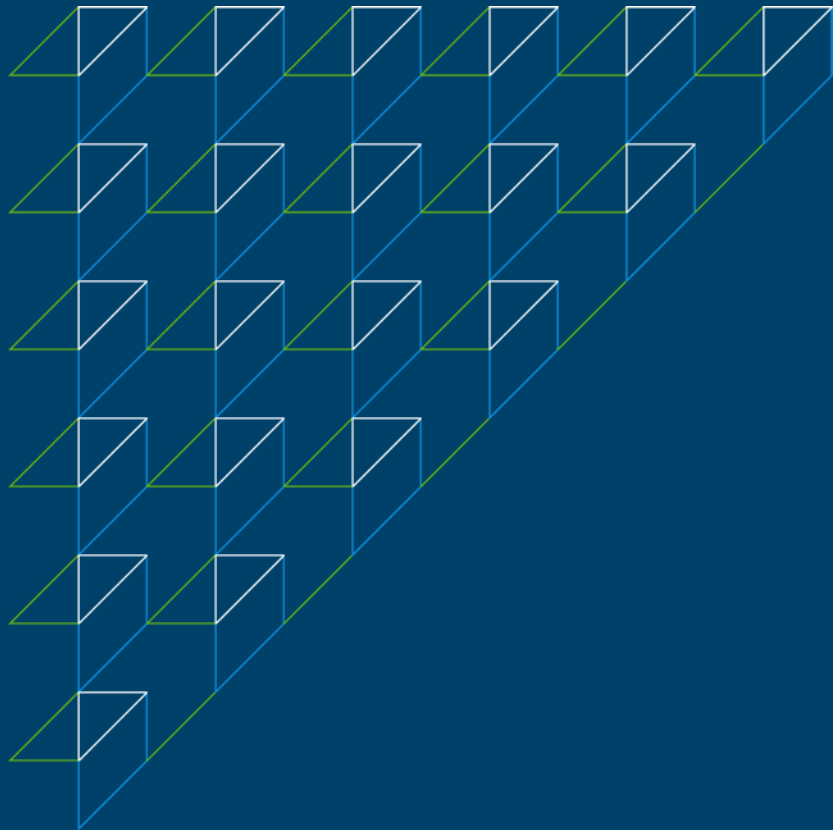
Weekly Stock Market Ownership and Trading Activity Report

Market Reports

Week Ending 18 January 2018



Definitions



Weekly Stock Market Ownership and Trading Activity Report

Definitions

Nationality	Investor Type	Description
Saudi	Individuals*	Saudi Individuals have been classified under 4 categories as defined below:
	- Retail	Retail investors are Saudi individuals , excluding IPIs (see below) and HNWIs .
	- High Net Worth Investors (HNWIs)	HNWIs are Saudi individuals who have had an average portfolio size of SAR 1m (and above) for the preceding 12 months, excluding IPIs (see below).
	- Individual Professional Investors (IPIs)	IPIs are Saudi individuals who have had an average portfolio size of SAR 50m (and above) for the preceding 12 months and a portfolio turnover ratio of not more than 4 times annually.
	- Individual DPMs	Saudi individual investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Institutions	Saudi Institutions have been classified under 4 categories as defined below:
	- Corporates	Saudi company with a commercial registration permitting its investment in the stock market .
	- Mutual Funds	A mutual fund managed by an Authorized Person and licensed by the CMA.
	- Government Related Entities (GREs)	A Government entity or a supranational authority recognized by the CMA.
	- Institutional DPMs	Saudi institutional investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
GCC	Individuals*	GCC natural person
	Institutions	GCC legal person with a commercial registration certificate (corporate or mutual fund), in addition to GCC government entities.
	GCC DPMs	GCC investment account (institutional or individual) in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
Foreign	SWAP Holders	Authorized Person with the permission to enter into SWAP agreements to transfer the economic benefits of its ownership of shares in Saudi companies listed on the Saudi Stock Exchange to its non-resident foreign clients.
	Foreign Residents*	Foreign investors domiciled in the Kingdom with a valid residency permit (Iqama) (excluding GCC nationals).
	QFIs	Qualified Foreign Institutional investors registered with the CMA in accordance with the QFI Rules, to invest in shares listed on the Saudi Stock Exchange.
	Foreign DPMs	Foreign resident investment account in which the manager (Authorized Person) makes the buy/sell decisions for its client without referring to the account owner (based on to the agreed terms between them).
	Strategic Partners	Foreign investors considered founders and partners of Saudi listed companies.

*Nomu-Parallel
Market Individual
Investors

Individuals who fulfill any of the following:

- Conducted transactions not less than SAR 40m, and not less than 10 transaction in each quarter during last 12 months.
- Have an average portfolio size of SAR 10m for the preceding 12 months
- Hold General Securities Qualification Certificate which is recognized by the Authority.

Main Market - Value Traded & Ownership Breakdown



Weekly Report - Main Market

Value Traded (by Nationality and Investor Type)

Main Market Value Traded Breakdown - By Nationality and Investor Type

Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals:						
	Retail	7,523,903,315	42.10%	8,726,196,750	48.82%	-1,202,293,435	-6.73%
	HNWIs	5,731,967,569	32.07%	6,205,560,233	34.72%	-473,592,664	-2.65%
	IPIs	504,950,713	2.83%	560,634,423	3.14%	-55,683,710	-0.31%
	Individual DPMs	146,934,731	0.82%	187,288,002	1.05%	-40,353,271	-0.23%
	Sub Total (Individuals)	13,907,756,328	77.82%	15,679,679,408	87.73%	-1,771,923,080	-9.91%
	Institutions:						
	Corporates	1,260,235,045	7.05%	477,536,199	2.67%	782,698,846	4.38%
	Mutual Funds	529,862,852	2.96%	437,705,003	2.45%	92,157,849	0.52%
	GRE's	0	0.00%	0	0.00%	0	0.00%
	Institution DPMs	269,459,931	1.51%	247,834,241	1.39%	21,625,690	0.12%
	Sub Total (Institutions)	2,059,557,829	11.52%	1,163,075,443	6.51%	896,482,386	5.02%
	Total Saudi Investors	15,967,314,157	89.34%	16,842,754,851	94.24%	-875,440,695	-4.90%
GCC	Individuals	73,371,709	0.41%	61,020,156	0.34%	12,351,553	0.07%
	Institutions	398,346,421	2.23%	373,055,921	2.09%	25,290,499	0.14%
	GCC DPMs	7,158,192	0.04%	1,226,772	0.01%	5,931,420	0.03%
	Total GCC Investors	478,876,322	2.68%	435,302,849	2.44%	43,573,473	0.24%
Foreign	SWAP Holders	416,179,520	2.33%	95,480,740	0.53%	320,698,780	1.79%
	Foreign Residents	277,132,984	1.55%	326,449,453	1.83%	-49,316,469	-0.28%
	QFIs	709,921,065	3.97%	141,935,173	0.79%	567,985,892	3.18%
	Foreign DPMs	23,300,686	0.13%	30,801,668	0.17%	-7,500,982	-0.04%
	Strategic Partners	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	1,426,534,255	7.98%	594,667,033	3.33%	831,867,222	4.65%
Grand Total		17,872,724,733	100.00%	17,872,724,733	100.00%		

Weekly Report - Main Market

Value Traded (by Investor Classification)

Main Market Value Traded Breakdown - By Investor Classification

Investor Classification	Buy		Sell		Net Value Traded	
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Institutional	4,266,349,156	23.87%	2,553,498,141	14.29%	1,712,851,015	9.58%
Non-Institutional	13,606,375,577	76.13%	15,319,226,592	85.71%	-1,712,851,015	-9.58%
Grand Total	17,872,724,733	100.00%	17,872,724,733	100.00%		

Definitions

Institutional:

Refers to investors with institutional behavior including GREs, Saudi Corporates, Saudi Mutual Funds, Saudi and Non-Saudi DPMs, Saudi Individual Professional Investors (IPI), SWAP Holders, Foreign Strategic Partners and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Weekly Report - Main Market

Ownership Value (by Nationality and Investor Type)

Main Market Ownership Breakdown - By Nationality and Investor Type

Nationality	Investor Type	As of 11 January 2018		As of 18 January 2018		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals:						
	Retail	73,154,284,623	4.27%	74,976,893,710	4.24%	1,822,609,087	-0.03%
	HNWIs	138,454,959,468	8.09%	141,826,850,920	8.02%	3,371,891,452	-0.07%
	IPIs	249,835,930,564	14.60%	257,030,683,351	14.54%	7,194,752,787	-0.06%
	Individual DPMs	4,364,177,499	0.26%	4,463,444,948	0.25%	99,267,449	0.00%
	Sub Total (Individuals)	465,809,352,155	27.22%	478,297,872,929	27.06%	12,488,520,774	-0.16%
	Institutions:						
	Corporates	280,833,764,443	16.41%	288,973,090,339	16.35%	8,139,325,896	-0.06%
	Mutual Funds	163,524,346,369	9.56%	168,115,681,753	9.51%	4,591,335,384	-0.04%
	GRE's	641,015,069,467	37.46%	666,224,840,636	37.70%	25,209,771,169	0.24%
	Institution DPMs	50,058,406,658	2.93%	51,567,363,701	2.92%	1,508,957,043	-0.01%
	Sub Total (Institutions)	1,135,431,586,937	66.35%	1,174,880,976,428	66.48%	39,449,389,491	0.13%
Total Saudi Investors	1,601,240,939,091	93.57%	1,653,178,849,357	93.54%	51,937,910,266	-0.03%	
GCC	Individuals	2,877,207,105	0.17%	2,964,874,199	0.17%	87,667,095	0.00%
	Institutions	32,281,565,961	1.89%	32,921,498,818	1.86%	639,932,857	-0.02%
	GCC DPMs	571,375,140	0.03%	582,870,647	0.03%	11,495,507	0.00%
	Total GCC Investors	35,730,148,206	2.09%	36,469,243,664	2.06%	739,095,459	-0.02%
Foreign	SWAP Holders	8,848,821,697	0.52%	9,365,572,748	0.53%	516,751,051	0.01%
	Foreign Residents	4,298,646,223	0.25%	4,371,694,377	0.25%	73,048,154	0.00%
	QFIs	7,272,928,426	0.43%	8,000,797,052	0.45%	727,868,626	0.03%
	Foreign DPMs	3,152,439,364	0.18%	3,143,537,725	0.18%	-8,901,639	-0.01%
	Strategic Partners	50,718,555,222	2.96%	52,799,658,866	2.99%	2,081,103,644	0.02%
	Total Foreign Investors	74,291,390,932	4.34%	77,681,260,768	4.40%	3,389,869,835	0.05%
Grand Total		1,711,262,478,229	100.00%	1,767,329,353,789	100.00%	56,066,875,560	

Weekly Report - Main Market

Ownership Value (by Investor Classification)

Main Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 11 January 2018		As of 18 January 2018		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	1,492,477,380,811	87.21%	1,543,189,040,583	87.32%	50,711,659,772	0.10%
Non-Institutional	218,785,097,419	12.79%	224,140,313,206	12.68%	5,355,215,788	-0.10%
Grand Total	1,711,262,478,229	100.00%	1,767,329,353,789	100.00%	56,066,875,560	

Definitions

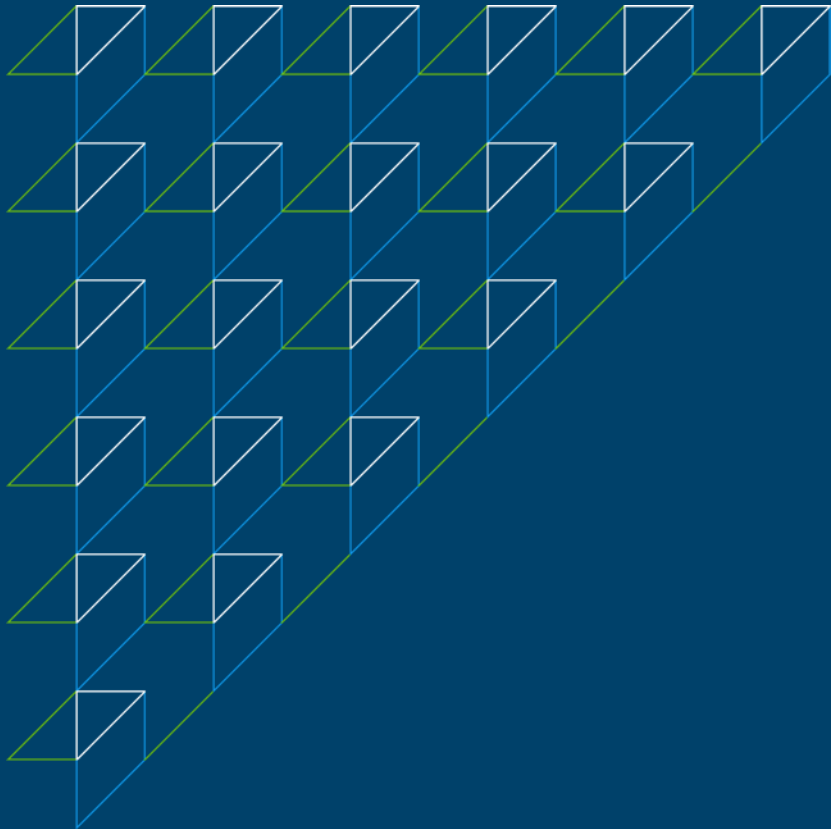
Institutional:

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Non Institutional:

Refers to investors with non-institutional behavior including Saudi Retail Investors, Saudi High Net Worth Investors (HNWI), GCC Individuals and Foreign Residents.

Nomu-Parallel Market - Value Traded & Ownership Breakdown



Weekly Report – Nomu-Parallel Market

Value Traded (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Value Traded Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	Buy		Sell		Net Value Traded	
		SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)
Saudi	Individuals	5,701,588	88.90%	4,822,393	75.19%	879,195	13.71%
	Corporates	528,521	8.24%	435,728	6.79%	92,793	1.45%
	Institution	141,370	2.20%	1,108,433	17.28%	-967,063	-15.08%
	Total Saudi Investors	6,371,479	99.34%	6,366,554	99.27%	4,925	0.08%
GCC	Individuals	0	0.00%	0	0.00%	0	0.00%
	Institutions	0	0.00%	0	0.00%	0	0.00%
	Total GCC Investors	0	0.00%	0	0.00%	0	0.00%
Foreign	SWAP Holders	0	0.00%	0	0.00%	0	0.00%
	Foreign Residents	42,087	0.66%	47,011	0.73%	-4,925	-0.08%
	QFIs	0	0.00%	0	0.00%	0	0.00%
	Total Foreign Investors	42,087	0.66%	47,011	0.73%	-4,925	-0.08%
Grand Total		6,413,566	100.00%	6,413,566	100.00%		

Nomu-Parallel Market Value Traded Breakdown - By Investor Classification							
Investor Classification	Buy		Sell		Net Value Traded		
	SAR	% of Total Buys	SAR	% of Total Sells	SAR (Buy - Sell)	Difference (% Buy - % Sell)	
Institutional	669,891	10.44%	1,544,161	24.08%	-874,270	-13.63%	
Non-Institutional	5,743,675	89.56%	4,869,404	75.92%	874,270	13.63%	
Grand Total	6,413,566	100.00%	6,413,566	100.00%			

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

Weekly Report – Nomu-Parallel Market

Ownership Value (by Nationality, Investor Type, & Classification)

Nomu-Parallel Market Ownership Breakdown - By Nationality and Investor Type							
Nationality	Investor Type	As of 11 January 2018		As of 18 January 2018		Weekly Change	
		Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Saudi	Individuals	1,937,070,032	88.75%	1,960,956,221	88.95%	23,886,189	0.19%
	Corporates	117,836,755	5.40%	118,810,226	5.39%	973,471	-0.01%
	Institution	106,349,486	4.87%	104,141,966	4.72%	-2,207,520	-0.15%
	Total Saudi Investors	2,161,256,272	99.03%	2,183,908,413	99.06%	22,652,140	0.03%
GCC	Individuals	30,623	0.00%	31,130	0.00%	507	0.00%
	Institutions	13,622,649	0.62%	13,172,105	0.60%	-450,545	-0.03%
	Total GCC Investors	13,653,272	0.63%	13,203,234	0.60%	-450,038	-0.03%
Foreign	SWAP Holders	213,190	0.01%	221,091	0.01%	7,902	0.00%
	Foreign Residents	3,115,131	0.14%	3,119,794	0.14%	4,663	0.00%
	QFIs	4,267,285	0.20%	4,214,918	0.19%	-52,367	0.00%
	Total Foreign Investors	7,595,605	0.35%	7,555,803	0.34%	-39,802	-0.01%
Grand Total		2,182,505,150	100.00%	2,204,667,450	100.00%	22,162,300	

Nomu-Parallel Market Ownership Breakdown - By Investor Classification						
Investor Classification	As of 11 January 2018		As of 18 January 2018		Weekly Change	
	Holding Value (SAR)	Ownership (%)	Holding Value (SAR)	Ownership (%)	Δ Holding Value (SAR)	Δ Ownership (%)
Institutional	242,289,364	11.10%	240,560,305	10.91%	-1,729,059	-0.19%
Non-Institutional	1,940,215,786	88.90%	1,964,107,145	89.09%	23,891,359	0.19%
Grand Total	2,182,505,150	100.00%	2,204,667,450	100.00%	22,162,300	

Institutional:

Refers to investors with institutional behavior including Saudi Corporates and Institutions (GREs & Mutual Funds), GCC Institutions (GREs, Corporate & Mutual Funds), SWAP Holders, and Qualified Foreign Investors (QFI).

Non Institutional:

Refers to investors with non-institutional behavior including Qualified Saudi and GCC Individuals and Qualified Foreign Residents.

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Saudi Stock Exchange

تداول
Tadawul

Thank you

